

FOR IMMEDIATE RELEASE

Standard Data Corporation Certified for ACOM's EZContentManager; Finds Customers Responsive to the Browser-based Document Management Solution

JERSEY CITY, New Jersey, September 29, 2009 – Standard Data Corporation (SDC) (long-time provider of benefits administration systems and services to corporations, institutions and trade unions) is now a Certified Reseller of ACOM's versatile [document management](#) solution, EZContentManager, it was announced today by Joseph Torano, ACOM's Vice President of Channels.

EZContentManager (EZCM) is a browser-based, platform-independent system for the [electronic capture](#), management, storage, routing and retrieval of documents and digital assets of all types. According to SDC Vice President Robert Tomaselli, the solution demonstrates significant value for his company's diverse clientele, whether as an on-site software configuration or an ASP offering.

"EZContentManager is powerful, extremely flexible and appropriate for many of our existing and potential customers," Tomaselli said. "It is virtually unlimited in capacity and adaptable to any document management assignment typically found in our customer base."

A recent ASP implementation of EZContentManager for the Dockbuilders Local Union #1456 makes the case, he said. Storage space was at capacity, and the time required to locate documents was unacceptable. The Local Union was seeking a single vendor solution to convert backfile assessment documents into digital and an [Electronic Document Management system \(EDM\)](#) for storing and managing the documents.

SDC's implementation of the EZContentManager-based solution incorporated the following components:

- **EZContentManager:** The browser-based ACOM solution provides an electronic platform that enables users to scan and index assessments moving forward by Receipt Number. It also allows them to search, email, and print records stored in EZCM.
- **Backfile Conversion:** SDC personnel now performs clerical, scanning, indexing, and upload of documents, images and data into EZContentManager (EZCM) for easy electronic storage and retrieval as needed.
- **Client System Integration:** SDC has created a link from the line of business software to the images that are stored in the EDM repository by Receipt Number, which allows the users to directly access the stored images from their line of business application.

According to Tomaselli, SDC is currently delivering an EZContentManager-based solution to another of its clients and is in the proposal state with several more.

"We sent several of our people to ACOM for training and we have found the company to be thorough and responsive," he said. "We are very pleased with the relationship."

About Standard Data Corporation

Headquartered in Jersey City, Standard Data operates three business divisions in four locations. SDS serves accounts in several vertical markets, including Taft-Hartley union and benefit funds, public corporations, banking, government, finance, insurance, education, market research, publishing and public utilities.

Standard Data's flagship product is its Benefits Administration Processing System, which can be deployed either in-house or under the company's web-based, fully-hosted, browser-based Java ASP model. It also operates a large-scale, high-speed image processing center, which creates millions of images per year from hard copy; and a high volume data entry unit. For more information, visit <http://www.standarddata.com>

About ACOM's Value-Added Reseller (VAR) Success Program

ACOM's VAR Success Program includes a 4-step methodology to help VARs start generating opportunities and closing deals within the first week. ACOM's Channel Sales Team is positioned to support our VARs with joint sales calls, webinars, marketing, proposals, and training. The Success Program also provides VARs with a valuable set of unique Sales and Marketing support tools, including: ACOM's "VAR Boot Camp for Online Marketing"; ACOM's "VAR Website Review & Recommendations" by an online expert; "Pay-per-Click in a Box"; the "Jumpstart Sales Program"; as well as a variety of "Ready-To-Go Marketing" campaigns.

About ACOM Solutions, Inc.

For over 26 years, ACOM has been automating document and payment processes for more than 4,000 organizations, across all industries. ACOM develops solutions that are best suited for tactical deployments in the accounting/financial departments of mid-size organizations. ACOM's solutions integrate with any

financial/ERP system to extend that system's capabilities and provide organizations with some very significant benefits: the solutions are easy to use, affordable, and are typically implemented within 2-3 days. They dramatically improve the efficiency within an organization by automating their previously manual, paper-based processes. All of these process improvements significantly decrease an organization's costs, which provides an immediate ROI and quickly justifies the investment in ACOM. Likewise, by incorporating ACOM's solutions into their product offerings, ACOM's partners can bring this valuable set of additional cost-saving ERP enhancements to their clients. For more information, email partnerinfo@acom.com, or visit <http://www.acom.com/channels>

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