

**For Immediate Release:**

**ACOM'S Electronic Medical Records Division Names  
EDU TECHNOLOGY a Reseller Partner for RAPID EMR  
Clinical Document Management and Reporting System**

BIG LAKE, Minnesota, May 3, 2005 – The Electronic Medical Records Division of ACOM Solutions, Inc. <http://www.acomemr.com>, developer and marketer of the RAPID EMR clinical diagnosis and case document management and [reporting system](#), has signed a comprehensive reseller partnership agreement with EDU TECHNOLOGY [edu-technology.com](http://edu-technology.com), a specialist in educational software and products for professionals, institutions and students in the health care field, it was announced today by ACOM Vice President Gregory T. Church and EDU TECHNOLOGY Partner Neal Alen.

Currently in the early stages of its national marketing initiative, "[RAPID EMR](#) is being received very favorably in the chiropractic and physical therapy community and is attracting attention from other health care disciplines as well," Church said.

Alen, who is based in San Francisco, formed EDU TECHNOLOGY three years ago with Big Lake-based Richard Hinrichs after both had spent more than 20 years with prominent Silicon Valley software companies. Under terms of the agreement, the company will be responsible not only for RAPID EMR sales, but also for installation, training and first-line support.

"We feel fortunate to be partnering with this ambitious and aggressive company, for we feel that their objectives and energies are very much in tune with our own," Church said. "EDU TECHNOLOGY has solid experience in marketing software and related products into the health care field, as well as extensive capabilities in service and support. These capabilities will be valuable complements in our continuing campaign in the chiropractic market and beyond."

According to Alen, he and his partner are enthusiastic about RAPID EMR becoming part of the EDU TECHNOLOGY product and service mix.

"We position ourselves as a service-based company, and we were attracted to RAPID EMR because we feel that it represents the state of the art in the EMR field, that it is extremely comprehensive, and at the same time it is easy to learn and to use," Alen said. "Our due diligence told us that it addresses all of the key challenges faced by chiropractors since it largely eliminates the burden of paperwork by automating the documentation and reporting of patient treatments.

"The precision and quality of its reports, supported by multiple on-screen checklists, interactive graphics, and helpers linked to intelligent paragraphs, will be instrumental in helping chiropractors achieve a more dependable payment stream. It will also ensure fewer claims disputed by insurers, reduce costs associated with dictation and transcription, and generate a higher patient retention rate through faster delivery and greater clarity of Outcome Assessments."

RAPID EMR plays well into EDU TECHNOLOGY's primary markets -- chiropractors and physical therapists, followed closely by the osteopathic, nursing and general medicine fields, Alen said. Its clientele include doctors, medical schools, chiropractic colleges, alternative medicine practitioners and institutions, and allied health care providers.

**About EDU TECHNOLOGY**

Edu Technology is part of Streamline Distribution, Big Lake, Minnesota. The company offers quality software and materials for health care professionals, educators and students with a focus on patient education and health science reference. Its health science emphasis includes the disciplines of chiropractic, physical therapy,

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occupational therapy, massage therapy, osteopathic medicine, nursing, orthopedic medicine and general medicine.

Edu Technology was started in 2002 by partners Neal Alen and Richard Hinrichs, each having more than 20 years experience in software and education with major technology companies. Streamline Distribution has two other divisions, My Patient Education, a health and wellness site serving the general public, and Garage Toys, which offers specialty products for the automotive and recreational vehicle fields. For information on Streamline call 866-609-8913 or email [neal@EDU-TECHNOLOGY.com](mailto:neal@EDU-TECHNOLOGY.com). To learn more about Edu Technology, visit [EDU-TECHNOLOGY.com](http://EDU-TECHNOLOGY.com).

#### **About ACOM Solutions, Inc.**

Headquartered in St. Petersburg, Florida, the ACOM Electronic Medical Records Division is part of ACOM Solutions, Inc. The division was formed to develop and market diagnostic, reporting and document management solutions for chiropractors and other medical specialties. Its flagship product is RAPID EMR, a graphically oriented software tool that automates note-taking and report-writing customarily required by insurers for payment of claims.

Now in its 22nd year of business, ACOM develops, markets and implements advanced modular software systems for e-document management, e-payment management, B2B e-commerce management and e-purchasing management, domestically and through overseas partners. Corporate headquarters are in Long Beach, California; iSeries Division headquarters are in Duluth, Georgia; and regional offices are located in several major U.S. cities. For information on ACOM EMR, phone 866-286-5315 or visit [www.acomemr.com](http://www.acomemr.com).

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