



ACOM's Corporate Profile

THE COMPANY

Since its inception in 1983, ACOM Solutions, Inc. has helped more than 4,000 customers, from medium size businesses to major corporations, with Document Management Solutions.

Today, ACOM's Integrated Document Management Solution Suite for the iSeries/System i and Microsoft Windows environments provides a flexible, comprehensive solution for managing the business document life cycle -- creation, production, distribution and storage.

Available as total solutions or as individual modules, the company's software products integrate seamlessly with all accounting, ERP and financial management software systems -- J.D. Edwards, SSA, MAPICS, SunGard HTE, Oracle, SAP, Lawson, QAD, Great Plains, and many others.

The office environment created through the integration of these powerful solutions enables an end-to-end, paper-free operational flow: from the creation of electronic document templates, and the production of individual documents and reports, through their electronic distribution and their archiving in a central corporate content repository.

THE INTEGRATED DOCUMENT MANAGEMENT PRODUCT SUITE

- Document Output
- Report Management
- Payment Management including MICR laser printers and supplies
- Document Management
- EDI/XML Solutions

Document Output

ACOM's EZeDocs is a comprehensive document output software solution with associated reporting and delivery modules. EZeDocs optimizes document output by eliminating preprinted forms in virtually any business process or activity. Users create and store electronic templates of their document forms and merge them with data when documents are required. Printed documents are output via laser printers, which can be situated locally or remotely. Electronic copies can be distributed using automated fax, automated email or the web.

Highlights

- No preprinting, no inventory of multi-part paper forms
- Electronic document template design/modification
- Automatic electronic distribution
- Enormous cost-saving potential

Report Management

ACOM's EZReportManager, EZSplitter, and EZConvert bring versatility and automation to distribution and use of reports. The software product suite enables users to decollate large report files, distribute them electronically and convert them to PC-readable formats.

Highlights

- Automatically burst reports by user-defined parameters
- Quickly distribute subsections electronically to targeted recipients
- Convert to PC-readable formats such as PDF
- Dramatically reduce printing and mailing costs

Payment Management

ACOM's EZPayManager is a comprehensive payment management software solution that enables companies to transition from expensive preprinted checks (which pose a high risk for check fraud) to secure laser checks and secure



electronic payments. Using electronically stored templates instead of preprinted check forms, EZPayManager lets you generate secure laser-printed checks and secure electronic/ACH payments – as well as printed or electronic delivery of remittance advices (pay stubs/ payment notifications) via automated fax, email, or secure web posting...all automated from a single check/payment run.

Highlights

- Dramatically cut per-payment costs
- Offer multiple remittance advice distribution options
- Improve cash management
- Significantly increase security

Document Management

ACOM's EZContentManager is a web-based, state-of-the-art software solution that establishes a single, authorized-access corporate repository for storing and managing corporate documents of all kinds. It accepts text and image documents from any internal or external source, including ACOM's flagship document and payment solutions.

Highlights

- Increase information availability, improving workflow & customer service
- Enhance data and document security
- An essential element of Disaster Recovery Planning

EDI/XML Solutions

ACOM's EZConnect EDI/XML is a server-based, any-to-any data translation and connectivity software solution that establishes a real-time data management and trading partner communications environment by enabling direct computer-to-computer information exchange. A companion product, EZWebForms makes it possible for 100% of a company's trading partners to participate in their B2B EDI/XML information exchange, through the use of interactive forms on the Internet.

Highlights

- Automatic exchange of business documents
- Any-to-any document translation
- Interfaces with ERP, accounting and financial management systems
- Supports any communication protocol

MANAGEMENT

Edward J. Kennedy, Founder & Chairman

Mr. Kennedy founded ACOM as a computer leasing company following extensive experience as a sales executive with major technology companies. With the emergence of desktop laser printers, he initiated development of a MICR font and a means to connect the printers to a host, then began selling MICR-enhanced laser printers. Secure check-printing software followed, triggering ACOM's evolution into the Integrated Document Management Solutions provider that it is today.

Patrick McMahon, President & Chief Executive Officer

Mr. McMahon joined ACOM in his present position in 1997 following several years as chief of operations at Strategic Mortgage Services (SMS) a five-division, \$120 million provider of software solutions and information processing services to the mortgage and real estate management industries. Under his leadership, ACOM has become a multi-divisional company that markets an expanding multi-disciplinary family of solutions internationally.

James R. Scott, Senior Vice President – Sales and Marketing

Since joining ACOM in 1997, Mr. Scott has been responsible for developing and implementing sales strategies and programs for the North American and overseas markets. He has more than 25 years of experience in the information and document processing fields, and before joining ACOM, he held positions as vice president of sales at Strategic Mortgage Services and vice president of sales for the Western Division of Automatic Data Processing Corporation (ADP).

Sam Mikhail, Vice President – Sales

Mr. Mikhail joined ACOM Solutions, Inc. immediately upon graduation from Long Beach State University, where he earned a B.S. degree in Management Information Systems. As VP of Sales for the eBusiness Division, Mr. Mikhail is responsible for sales of all ACOM products used in the Microsoft software environment, including payment solutions, document solutions and B2B e-commerce solutions.