

Dan Elam

Mr. Elam created both the High Level Assessment and Needs Analysis approaches used by *eVisory* and is a frequent author and speaker on how to analyze requirements for content management and related technology.



His experience includes projects for the IRS, Wachovia, Delta Dental of Michigan, Minnesota Blue Cross, Census 2000, and many other forms processing and document imaging applications. Mr. Elam has worked on a wide variety of projects including American Express, the US Navy, Trigon, Intel, Delta Dental of California, and Coca-Cola Enterprises.

In 1996 he was recognized as one of the industry's most influential people. Today he is chairman of the AIIM C15.9 Standards Committee for OCR technology, the US Expert on Imaging to ISO, and an AIIM Fellow. He has participated in over \$4B of document management procurements.