

THE COMPANY

Since its inception in 1983, ACOM Solutions, Inc. has helped more than 4,000 customers, from medium size businesses to major corporations, with Document Management Solutions.

Today, ACOM's Integrated Document Management Solution Suite for the Sage, iSeries/System i and Microsoft Windows environments provides a flexible, comprehensive solution for managing the business document life cycle -- creation, production, distribution and storage.

Available as total solutions or as individual modules, the company's software products integrate seamlessly with all accounting, ERP and financial management software systems -- Sage, J.D. Edwards, SSA, MAPICS, SunGard HTE, Oracle, SAP, Lawson, QAD, Great Plains, and many others.

The office environment created through the integration of these powerful solutions enables an end-to-end, paper-free operational flow: from the creation of electronic document templates, and the production of individual documents and reports, through their electronic distribution and their archiving in a central corporate content repository.

THE INTEGRATED DOCUMENT MANAGEMENT PRODUCT SUITE

- Document Management
- Payment Management including MICR laser printers and supplies
- Document Output
- EDI/XML Solutions

Document Management

ACOM's EZContentManager is a web-based, state-of-the-art software solution that establishes a single, authorized-access corporate repository for storing and managing corporate documents of all kinds. It accepts text and image documents from any internal or external source, including ACOM's flagship document and payment solutions.

Highlights

- Increase information availability, improving workflow & customer service
- Enhance data and document security
- An essential element of Disaster Recovery Planning

Payment Management

ACOM's EZPayManager is a comprehensive payment management software solution that enables companies to transition from expensive preprinted checks (which pose a high risk for check fraud) to secure laser checks and secure electronic payments. Using electronically stored templates instead of preprinted check forms, EZPayManager lets you generate secure laser-printed checks and secure electronic/ACH payments -- as well as printed or electronic delivery of remittance advices (pay stubs/ payment notifications) via automated fax, email, or secure web posting...all automated from a single check/payment run.

Highlights

- Dramatically cut per-payment costs
- Offer multiple remittance advice distribution options
- Improve cash management
- Significantly increase security

Document Output

ACOM's EZeDocs is a comprehensive document output software solution with associated reporting and delivery modules. EZeDocs optimizes document output by eliminating preprinted forms in virtually any business process or activity. Users create and store electronic templates of their document forms and merge them with data when documents are required. Printed documents are output via laser printers, which can be situated locally or remotely. Electronic copies can be distributed using automated fax, automated email or the web.

Highlights

- No preprinting, no inventory of multi-part paper forms
- Electronic document template design/ modification
- Automatic electronic distribution
- Enormous cost-saving potential

EDI/XML Solutions

ACOM's EZConnect EDI/XML is a server-based, any-to-any data translation and connectivity software solution that establishes a real-time data management and trading partner communications environment by enabling direct computer-to-computer information exchange. A companion product, EZWebForms makes it possible for 100% of a company's trading partners to participate in their B2B EDI/XML information exchange, through the use of interactive forms on the Internet.

Highlights

- Automatic exchange of business documents
- Any-to-any document translation
- Interfaces with ERP, accounting and financial management systems
- Supports any communication protocol

MANAGEMENT

Edward J. Kennedy

Founder and Chairman

Mr. Kennedy founded ACOM in 1983 after service as a national sales manager at Burroughs Corporation. Mr. Kennedy began his career with Addressograph-Multigraph Corporation, later holding positions with Xerox, Boise-Cascade, Vydec Information Systems and System Development Corporation. He is a graduate of the University of Pittsburgh and did graduate work at the University of Denver and Stanford.

Patrick McMahon

President and Chief Executive Officer

Mr. McMahon joined ACOM in 1997 following several years as Chief of Operations at Strategic Mortgage Services, a \$120 million provider of software solutions and information processing services to the mortgage, banking and real estate industries. Earlier, he had been President of Automated Processing & Development Corp, a software development and systems integration firm specializing in enterprise-wide electronic workflow systems. Mr. McMahon graduated from the University of Washington with a B.A. degree in Business Administration, subsequently earning an M.B.A. at the University of California at Los Angeles.

James R. Scott

Senior Vice President - Sales

Mr. Scott joined ACOM in 1997 as Vice President of sales and marketing. Currently head of sales, he has accrued more than 25 years of experience in the information processing and document processing industries. Prior to joining ACOM Mr. Scott held positions as Vice President of sales at Strategic Mortgage Services and as Vice President of sales for the Western Division of Automatic Data Processing Corporation, among others. He holds a B.S. degree in Business Administration from Northeastern University, Boston with a marketing emphasis.

Mark Firmin

General Manager - Healthcare Business Division. Senior Vice President - ACOM Solutions, Inc.

Mr. Firmin is General Manager of ACOM's Healthcare Business Division. Mr. Firmin joined ACOM through the company's acquisition of Formula One Systems, of which he was a principal. He graduated from Sheffield Hallam University in England with a B.A. degree in Business Administration, subsequently earning his M.Sc. in Computer Information Systems at Georgia State University.

Steven R. Snider

Controller

Mr. Snider joined ACOM in 1993, following 12 years as an accounting manager with Petrolane, Incorporated, an oil exploration and producing company. In his current position, he manages all financial aspects of the company's operations. Mr. Snider holds a B.S. in Business Administration from Long Beach State University, with an accounting emphasis.

Joe Torano

Vice President - Channels

Mr. Torano has over 25 years of international executive experience in operations, business planning, sales and marketing in the technology sector. Before joining ACOM, Mr. Torano was Senior Vice President of Sales and Marketing at VillageEdocs. Prior to VillageEdocs, he served as Chief Operating Officer of ADOS Corporation and FormScape, Inc.. At FormScape, he developed a partner network covering more than 20 countries reaching more than 4,000 customers worldwide. Mr. Torano held various Sales and Marketing leadership positions at IBM for twenty years in its Mainframe, Networking and PC business units.