

FOR IMMEDIATE RELEASE

**ACOM Solutions, Inc. Picks Bedrossian to head Channel Sales;
Cites Strong Balance of Business Background, Software Technology Sales**

LONG BEACH, California, April 23, 2008 – Citing her strong experience in business/finance and a successful 13-year career in channel-focused software technology implementation and sales, ACOM Solutions, Inc. has selected Catherine Bedrossian to be its channel sales manager, a new position at the company, it was announced today by James R. Scott, senior vice president.

In the new post, Bedrossian will spearhead the company's expanded initiative into the value-added reseller community. Plans call for establishing at least 40 new reseller partners within 12 months and as many as 200 by the end of year-three. The initiative is being supported by the well-known partner relationship broker, Foster MacCallum International.

"Catherine has the training and background to relate to people at all levels of responsibility, from the line staff and end users who define business need to the C-level executives who are concerned with ROI and who ultimately must sign off on projects," Scott said. "She possesses the energy to drive our channel program forward vigorously, the experience to qualify applicants judiciously and the managerial expertise to engage them productively on an ongoing basis. We are very pleased to have her on board."

Immediately prior to joining ACOM, Bedrossian was the West Coast sales account manager for Pennsylvania-based Optical Image Technology, responsible for growing and directing all solution sales activity in her territory. Among her achievements was the development of a strategy for VAR-recruitment, a skill which she brings to her work with ACOM.

Among her technology sales positions, Bedrossian was regional software sales manager at Laserfiche, where her responsibilities included VAR channel recruitment, training, lead development and distribution; and senior regional software sales manager at Liberty IMS, responsible for directing and executing all business development and sales efforts in Los Angeles and Texas both for direct and channel sales.

Early in her career, Bedrossian directed financial operations as a member of the management team at a community service organization, and then became managing partner of a successful restaurant operation. She studied electrical engineering at the University of Southern California and business accounting at UCLA, respectively, and she has participated in numerous industry educational programs. She is active in her local AIIIM chapter, serving on the board of directors.

About ACOM Solutions, Inc.

For over 25 years ACOM has been automating document and payment processes for more than 4,000 organizations, across all industries. ACOM develops solutions that are best suited for tactical deployments in the accounting/financial departments of mid-size organizations.

ACOM's solutions integrate seamlessly with any financial/ERP system to extend that system's capabilities; they dramatically improve an organization's efficiency by automating their previously manual processes; and they significantly decrease an organization's costs.

Likewise, by incorporating ACOM's solutions into their product offerings, ACOM's partners can bring an additional set of powerful, valuable enhancements to their customers.

Corporate headquarters are in Long Beach, California; System i Software Division headquarters are in Duluth, Georgia; and regional offices are located in several major U.S. cities.

For more information:

- Call: 800-347-3638
- eMail: partnerinfo@acom.com
- Visit: http://www.acom.com/VAR_partners

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